

## **L.J. Kushner and Associates, Information Security and Secure Electronic Commerce staffing specialists**

L.J. Kushner and Associates is an executive recruitment firm specializing in bringing Information Security and Secure Electronic Commerce technical and sales professionals together with Fortune 500 companies and pre-IPO firms in all industries, nationwide and globally.

### **FOR OUR CORPORATE CLIENTS**

- Industry-specialized recruitment serving pre-IPOs and emerging companies
- Excellent placement retention rate
- Highly valuable candidates selected to meet your business needs so you can avoid a prolonged and time-consuming search
- Expert assistance in formulating competitive compensation packages
- Distinctive management throughout the entire recruitment process
- Candidate databases focused on highly qualified technical, sales and marketing professionals, worldwide
- Support across a full spectrum of industries
- Savvy recruitment professionals globally recognized as industry authorities
- Commitment to established relationships with candidates as well as industry leaders
- Complete confidentiality

### **PROFILE OF OUR CAREER CANDIDATES**

- Top-level professionals
- Industry experts
- Advanced technical skills
- Cutting-edge knowledge
- Strategic communicators
- Profit-focused decision makers
- Dynamic business achievers
- Carefully prequalified



### **The Principal's Profile**

LJK's founder and CEO, Lee J. Kushner, delivers years of proven and focused recruitment expertise across the spectrum of Information Security and Secure Electronic Commerce. Optimum sponsorship of the industry's leading associations, unparalleled commitment to the career goals of LJK's candidates and the firm's corporate clients in their quest to build winning teams have launched Mr. Kushner's reputation to the ranks of the most highly esteemed in the recruitment industry. Together with his savvy executive leadership and industry pledge, he has positioned the firm as the premier and specialized recruitment services company in the nation and around the world.

## **L.J.KUSHNER**

*& Associates, L.L.C.*

***Securing Your Success***

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***Securing Your Success***

# Securing the future of businesses and Information Security professionals

## ACCESS SUCCESS

As the nation's leading recruitment firm exclusively dedicated to the specialized fields of Information Security and Secure Electronic Commerce, LJK is regarded as industry peers by our client companies and candidates. As opposed to generalist executive recruiting firms, LJK's knowledge, experience and understanding of the fast-moving Information Security marketplace and the issues affecting it are extensive and up to the minute.

Authoritative corporate consulting, prominent speaking engagements and deep representation at industry trade events position LJK as a premier industry resource. LJK professionals top manage a nationwide and global network of Information Security professionals whose specialized skills meet our clients' needs and prove crucial to their success.

## PERSONALIZED RECRUITMENT

We carefully consider the career objectives and other essential requirements of our candidates as we build trusting relationships and deliver compatible, profitable and long-lasting alliances.

## ALL FEES PAID BY THE CORPORATE CLIENT

No fees are ever paid by the LJK career candidate.

## COMPLETE SKILLS ASSESSMENT

Our recruitment specialists understand the skills, talents and experience needed to meet the demands of the positions in the specialized fields of Information Security. This advanced industry knowledge and insight assures that the "right" opportunities reach the "right" candidates.

## KNOW YOUR WORTH

Another unique element of LJK's professional service is defining our candidates' value in the marketplace. By evaluating their qualities, skills and current compensation packages, LJK can help candidates recognize their strengths toward maximizing their potential for earning and achieving.

## COMPLETELY CONFIDENTIAL

We respect your right to privacy and will not release your private information without your approval.



## DELIVERING GOLDEN OPPORTUNITIES

LJK professional recruiters are recognized globally for their honesty, integrity and confidentiality. They are highly committed to bringing together smart people and smart companies, delivering solid business solutions and launching successful careers.

## INTERVIEW SKILLS TRAINING

LJK's professional preparation empowers candidates to distinguish themselves at the corporate interview.

## EQUAL OPPORTUNITY STATEMENT

L.J. Kushner and Associates, L.L.C. does not discriminate in the hiring or promotion of any minorities, as designated by the Equal Employment Opportunity Commission of the United States of America, and does not discriminate against any person or persons on the basis of race, creed, age, color, sex, national origin or handicap.

