



**Information Security
Recruitment Solutions**

L.J.KUSHNER

& Associates, L.L.C.

Securing Your Success



Our Total Focus

L.J. Kushner and Associates, L.L.C., (LJK) is the nation's leading recruitment firm exclusively dedicated to the specialized fields of Information Security and Secure Electronic Commerce.

We bring together those who can do it with those who need it done. That's technical and sales professionals in Information Security and Secure Electronic Commerce matched with Fortune 500s and emerging companies. Always with one unified purpose to create opportunity, deliver solutions and achieve success.

ADVANCED KNOWLEDGE

Our professional recruiters understand today's key Information Security needs across all the different business sectors as well as the distinctive requirements of each. To keep step with the fast-evolving industry, we follow the marketplace closely and maintain communication with our contacts in the various business sectors. To assure that our staff's depth of knowledge is cutting-edge current, we provide continuous support training, and we communicate industry updates as they occur.

As highly regarded recruitment specialists, we also maintain a distinctive presence at major Information Security trade shows and conferences nationwide.

MINING PERFORMANCE POTENTIAL

LJK's proven and personalized recruitment process begins with our extensive databases of highly qualified professionals. From the start, we assess skills and measure talents while maintaining a clear focus on candidates' career objectives. Through personal contact and high quality support, we build mutual trust into all of our relationships.





Defining the LJK Career Candidate:

- Top-level professionals
- Industry experts
- Advanced technical skills
- Cutting-edge knowledge
- Strategic communicators
- Profit-focused decision makers
- Dynamic business achievers
- Carefully prequalified

THE POWER OF PARTNERSHIPS

Because our corporate client relationships are highly valuable to us, we're particularly committed to delivering unparalleled recruitment service. We carefully screen our candidates to determine the top professionals, matching those who can best accomplish your goals, augment your team and deliver successful Information Security solutions.

In fact, our placement accuracy is so precise that we have built our reputation on it. Our proven performance attracts new clients and compels existing clients to call on our expertise, again and again. Equally outstanding is our substantial retention record. Nearly every candidate placed by LJK professional recruiters during the past three years is currently employed with the particular corporate client whose match we initiated.



For the LJK Corporate Client:



- Industry-specialized recruitment serving pre-IPOs and emerging companies
- Excellent placement retention rate
- Highly valuable candidates selected to meet your specific business needs so you can avoid a prolonged and time-consuming search
- Expert assistance in formulating competitive compensation packages
- Distinctive management throughout the entire recruitment process, from concept to placement completion
- Candidate databases focused on highly qualified technical, sales and marketing professionals, worldwide
- Supporting a full spectrum of industries
- Savvy recruitment professionals globally recognized as industry authorities
- Commitment to established relationships with candidates as well as industry leaders
- Complete confidentiality

RECRUITER AS RESOURCE

At LJK, we keep a close watch on the fast-changing trends in the specialized fields of Information Security and Secure Electronic Commerce. To maintain the cutting-edge and enhance our extensive industry knowledge, our practiced professionals attend high-profile conferences and participate in industry-related training sessions. All highly motivated, our recruitment experts make the best of every networking opportunity presented to them. With their unique backgrounds, they continue to develop new and powerful associations to benefit both our career candidates and our corporate clients.

The Principal's Profile

LJK's founder and CEO, Lee J. Kushner, delivers years of proven and focused recruitment expertise across the spectrum of Information Security and Secure Electronic Commerce. Optimum sponsorship of the industry's leading associations, unparalleled commitment to the career goals of LJK's candidates and the firm's corporate clients in their quest to build winning teams have launched Mr. Kushner's reputation to the ranks of the most highly esteemed in the recruitment industry. Together with his savvy executive leadership and industry pledge, he has positioned the firm as the premier and specialized recruitment services company in the nation and around the world.



Equal Opportunity Statement

L.J. Kushner and Associates, L.L.C. does not discriminate in the hiring or promotion of any minorities, as designated by the Equal Employment Opportunity Commission of the United States of America, and does not discriminate against any person or persons on the basis of race, creed, age, color, sex, national origin or handicap.

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